

HOMELAND SECURITY

One of the chief benefits of our system is the ability to transfer data between our system and other databases. We do this today with the UIIA's Intermodal Driver Database system. **This system provides security clearance for drivers to pull equipment from ports and rail terminals.**

If a driver is hired or terminated, our system provides two daily updates to the IDD system. This helps minimize the chance that a terminated driver could gain access to intermodal facilities.

Naturally, the key to making this work is automated updates – other carriers are slow to get changes submitted from their own spreadsheets or paper files, increasing the chance that a driver could gain illegitimate access to a port or rail hub.

SUMMARY

I would be very happy to provide a brief tour (15-20 minutes) at your convenience, or you may log onto our demonstration site by using the ID = demo and password = demo. The system is located at www.oscersystem.com

We fully recognize that the Federal government would not be likely to “endorse” a particular brand of system. However, this type of system is becoming more common among larger fleets (whether supplied by a vendor or created by an in-house programming team).

If Internet-based, these systems could streamline audit processes and reduce travel time for auditors.

In theory, fleets that self-audit using these systems could voluntarily report their findings and participate in an abbreviated form of audit if compliance issues were noted in their records.

If you would like to speak to any of our current clients about their use of this system, I would be happy to arrange it.

I appreciate your time in reviewing these documents.

Best wishes,



Paul Farrell
CEO
SafetyFirst
Enclosure (1)
AP

RoadLink USA

Redefining Intermodal Trucking Logistics

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To Whom It May Concern:

Paul Farrell and his team at SafetyFirst, provide our company with a truly remarkable database that helps us to manage our safety, compliance, training, accident reporting and driver profiling efforts.

The program also manages our daily updates to the UIIA Intermodal Driver Database (IDD). This UIIA program enables our drivers to interchange at ramps and ports. If a driver is not in the IDD, then they cannot interchange equipment – this feature alone saves our company time and money over trying to maintain these updates manually or by building our own system.

I've encouraged Paul to take this program to the intermodal industry. He and his team have proven themselves to be flexible by incorporating our many suggestions on ways to make their database more helpful for intermodal clients. One example is how their system is not built solely around "company drivers" – they can easily distinguish owner operators and even provide a link to their operator's equipment file.

We chose OSCER after an extensive evaluation of the system's capabilities and ability to meet our needs. Although we could have built our own system, it would have taken a significant investment of time and resource away from our core business. Additionally, at that time (2001) there were no other systems of this type available. We have looked at competing services that have been introduced more recently – based on SafetyFirst's track record of customer service and technical knowledge, we feel that OSCER remains head and shoulders above these new systems.

Our staff has found the program easy to use and easy to learn.

In closing, I cannot say enough about OSCER and how helpful the SafetyFirst team has been over the past three years. Please feel free to call me if you have any questions at (610) 691-6924



Woody Yarwood
Director of Safety
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OSCER System Additional Features

- The system was designed to accommodate "Owner Operators" as easily as "company drivers" and includes a basic file on the tractor details, too.
- If you already track some items electronically (spread sheet, database, etc.) we can upload the information into OSCER for you.
- The average time to enter a new driver (including contact details, anniversary dates, etc.) is under three minutes
- System maintenance involves updating key anniversary fields (i.e. license expiration) based on reminder notices!
- The system was originally designed in May 2000 – a full two years before any other internet based program was available

NOTE: The OSCER system is already configured to provide daily updates to the **UIIA Intermodal Driver Database** – a system in use to validate drivers for interchange at ramps, ports, etc. (<http://www.uiia.org/>).

According to the plan, if a driver is not in the UIIA database or is shown as "terminated" in the database he/she will not be permitted to interchange equipment.

The OSCER System is the **only** system commercially available for compliance and safety issues that has this function in place and running.

Save hours of administration and potential downtime by letting one computer talk to another for you!

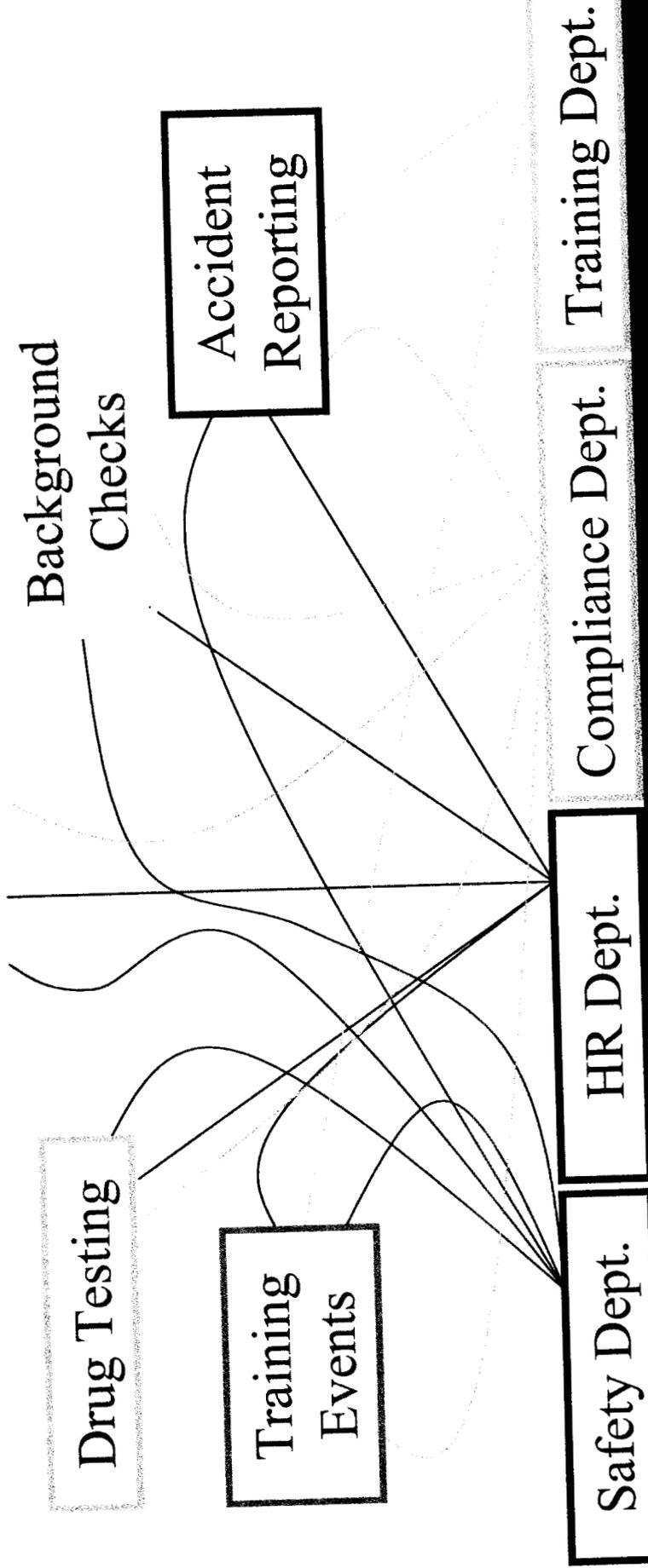
Feel free to take a tour of the system –
www.oscersystem.com - use the ID = "demo" and the
password = "demo"

Or just let me know and I will be glad to walk you through the
system in 20 minutes.

Contact – Paul Farrell, CEO SafetyFirst Systems, LLC Toll Free – 888.603.6987

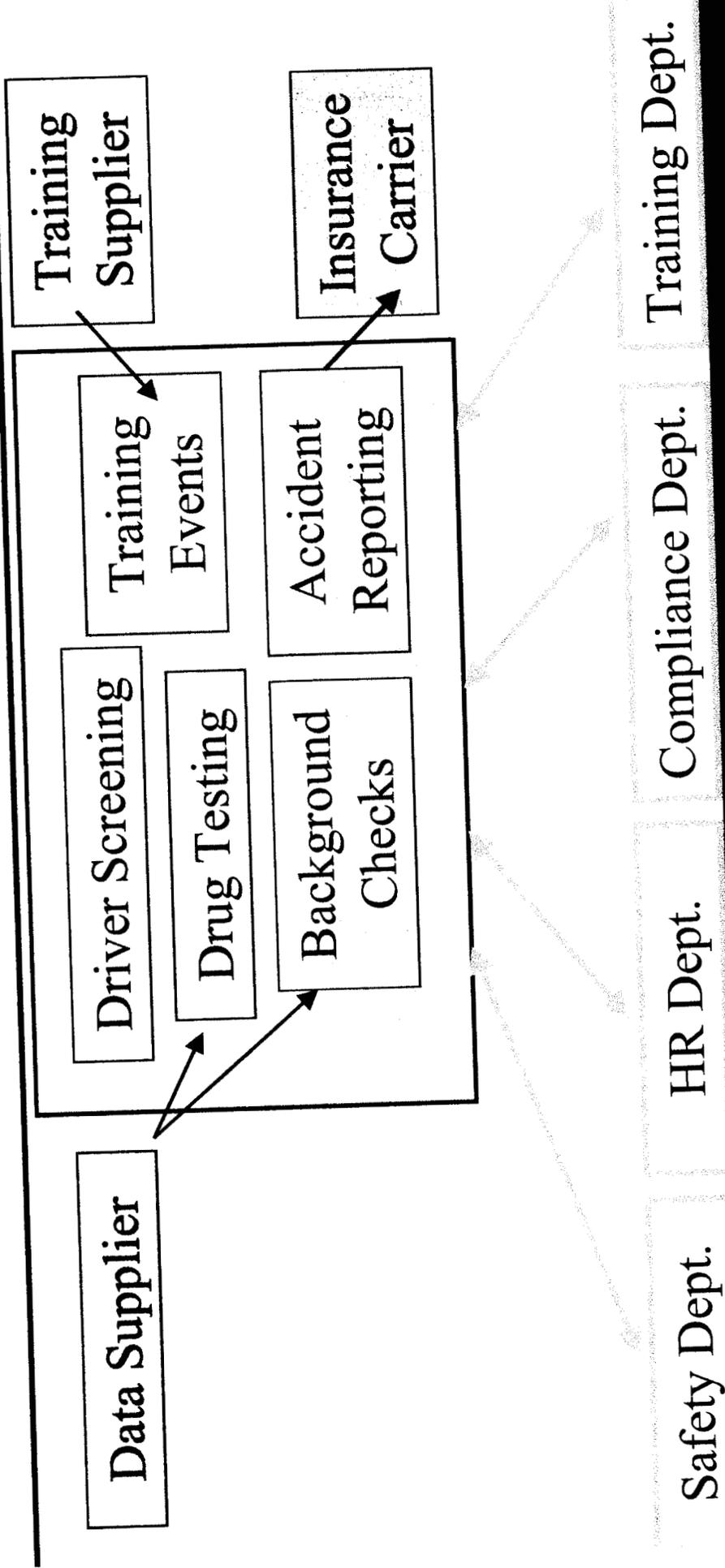
The "Typical" System

Driver Screening



Duplication of administration, harder to get reports

The OSCER System – Integrated



Put it all in one place, avoid overlap

SAFETY FIRST

Online Safety and Compliance Electronic Reporting System

The O.S.C.E.R. System
(www.oscersystem.com)

BECAUSE RESULTS COUNT

History – Why OSCER?

- In February 2000, a Ryder client asked us for help with their 850 locations:
 - Didn't know number of active drivers
 - Didn't know compliance status
 - Couldn't track safety or regulatory compliance results



History – Why OSCER?

- Every location was “doing their own thing” (no uniformity)
- Could only review files by traveling to each physical location or mailing files
- They had several information networks, but none “talked to each other”
- DOT had visited and they were in need of a “system” for maintaining compliance

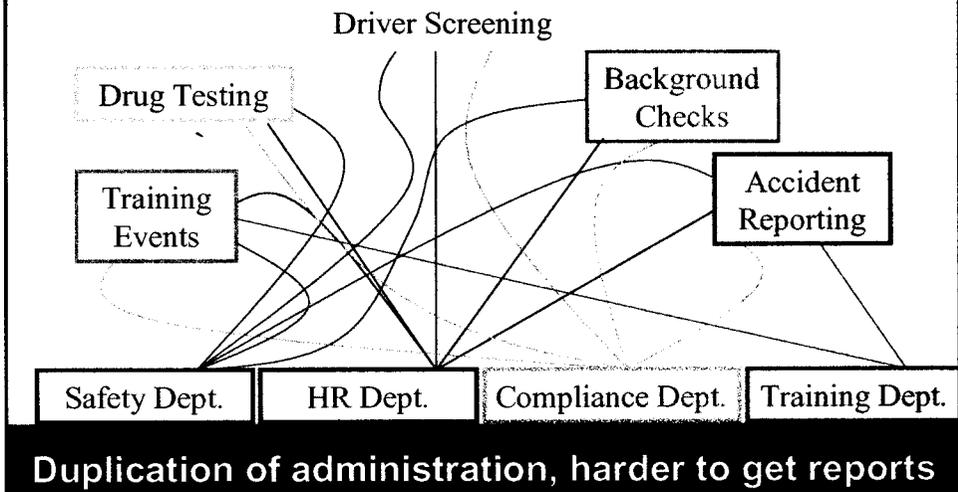
So we set out to build a system...

The OSCER System

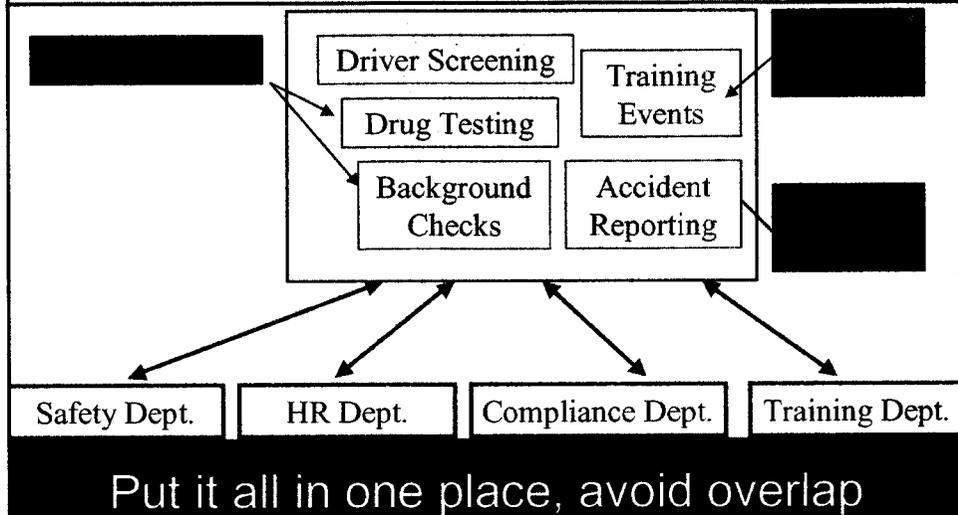
- A Web Based Application designed to:
 - Manage driver/employee data
 - “Events”, Training summary, Qualifications
 - Diary and report on key expiration dates
 - Facilitate self-audits of D.O.T. compliance
 - Maintain driver qualification stats
 - Streamline accident record keeping
 - Manage tractor details (esp. Owner Operators)

A warehouse for safety and regulatory issues

The "Typical" System

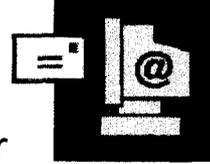


The OSCER System – Integrated



Key Features

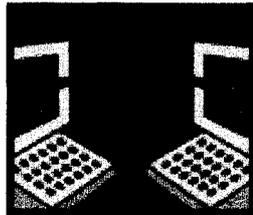
- The system sends impending anniversary dates and pushes “To Do” lists via email to the responsible location manager
- If the issue is not addressed in a timely fashion, a reminder notice will escalate to a higher level of management!



The reports are very easy to read

Key Features

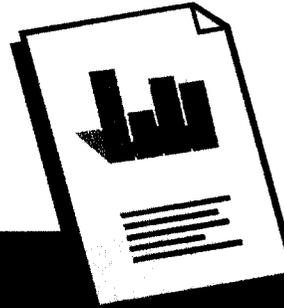
- OSCER replaces several individual software packages and can import data from current spreadsheets or programs



Initial set up can be measured in minutes

Key Features

- OSCERs forms, fields, reports were developed by client input – real world needs and real world work metrics
- Customers like:
 - American Red Cross
 - Roadlink USA
 - Terminix



Key Features

- Any recent/current web browser can access the web site - hardware does not matter
- Automatic, instant upgrades and system maintenance performed by our staff without having to deal with diskettes or multiple versions running on multiple machines
- Does not require the installation or expansion of a client-server network



Key Features

- Can interface with existing HR systems
 - Single point of entry for new hires (basic data)
- Can interface with vendors who supply data to your firm
 - you are not locked into a relationship with a specific provider of background checks, etc.
 - Be aware that some firms will try to lock you into a relationship with a specific provider

MVR, Drug Testing, Training, Crash Reporting

A Quick Tour

- You can check out O.S.C.E.R. live at:
 - www.oscersystem.com 
 - Enter “demo” as ID and as Password
- The next few slides cover some of the data that we currently capture, and an overview of the reports OSCER can provide

Driver Record - Data

- OSCER captures:
 - Type of driver (employee/contractor)
 - Status (active, quit, terminated)
 - Driver's qualifications (endorsements, part 391 checklist, medical restrictions)
 - Anniversary dates (medical, annual review, license expiration, training certifications)
 - Date hired, departed, reason for leaving, re-hire indicator, insurance, etc.

Driver Record – DQF Checklist

- Driver Qualification File checklist tied to each driver record
 - Forty-nine items that need to be verified in each DQF – per Part 391
 - You have the ability to upload scanned images of key documents, and then view or print copies on demand
 - Management reports available to identify drivers with missing check marks

Driver Record - Events

- Event = Noteworthy situation with a driver
- A few of the OSCER event categories are:
 - Training course completed
 - Moving Violations
 - Roadside Inspection (OOS)
 - Accidents
 - Safety Awards
 - Company violations (log issues, etc.)

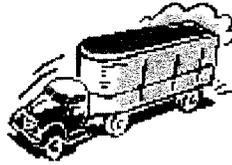


Driver Events - Accidents

- Accident events can include insurance company reporting via email
- Use OSCER to generate accident register
- Build a customized "Safety Profile Report" to see who is costing your company the most from accidents, tickets, & violations.

Vehicle Record

- O.S.C.E.R. tracks physical assets, too:
 - Lease/Contract expiration date
 - FHWA/CVSA Inspection dates
 - Plate state, number, expiration
 - VIN, Make, Model, Year
 - Class (1-8)
 - Tire size
 - Location assigned



We also track permit expirations

Reporting

- The OSCER System provides meaningful management reports (including):
 - Accident Register (DOT only v. All Accidents)
 - **List active employees and/or independent contractors**
 - List drivers with missing checklist items
 - Accident analysis by type, driver, age, tenure...
 - Asset value reports
 - Tenure/Turnover analysis

We also provide data downloads for ad-hoc reporting

Reporting

- OSCER is the ONLY commercial system with a UIIA interface for their Intermodal Driver Database (IDD)

The IDD validates drivers for interchange of equipment at ramps and ports.



<http://www.uiia.org>

Flexible, Tailored To You

- We can customize the program to fit your needs.
- Larger customers (1000+ drivers) can even make the screens match company web site (look like an extension of their own company)
- Custom reporting, data fields, etc.

Competing systems can not be customized

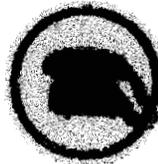
OSCER Summary

- Easy to use, internet based
- OSCER has the most experience (4yrs.)
- OSCER was designed to handle both company drivers and contractors
- Free, No Obligation Trial
- No hidden fees – no nickel & dime antics

Allows you to focus on managing,
not administration of records

Thanks for Your Time!

Contact Paul Farrell
CEO
SafetyFirst
888-603-6987



www.oscersystem.com

SafetyFirst – Because Results Count

SAFETY FIRST

Online Safety and Compliance
Electronic Reporting System

Sample Screen Shots

BECAUSE RESULTS COUNT

Main Page

Main Menu

Online Safety and Compliance Electronic Reports System

Logout
List Active Employees
List Non-Active Employees
List Active Vendors
List Non-Active Vendors
List Active Vehicles
List Non-Active Vehicles
List Active Trailers
List Non-Active Trailers
Reports
Downloads

Welcome: demo

Select location from dropdown

Company:	ABC INSURANCE
Division:	DIVISION 01
Region:	B01-MASSACHUSETTS
Location:	ABC TRUCKING COMPANY

Maintenance Functions

[Edit](#)

Can accommodate single location or multiple terminal set ups

Event Search By:

Event # :

Event Date :

[Search](#)

[Reset](#)

Search Functions

Active Driver List

Manage Driver Information

Online Safety and Compliance Electronic Reports System

[Home](#)

Select a Driver from list then view or edit:

[Driver Main Page](#)

[Event List](#)

[Add New Event](#)

[DOT Checklist](#)

[Training Summary](#)

[Add Driver](#)

[Move Driver to New Location](#)

[Delete Driver](#)

Active Employee List

Company: ABC INSURANCE

Division: DIVISION 01

Region: B01-MASSACHUSETTS

Location: ABC TRUCKING COMPANY

SSN	Last Name	First Name
-----	-----------	------------

<input checked="" type="radio"/> 555-44-3333	Buck	New
--	------	-----

<input type="radio"/> 100-06-5572	EDEN	HOWARD
-----------------------------------	------	--------

<input type="radio"/> 670-94-E		
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<input type="radio"/> 170-14-E		
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<input type="radio"/> 127-96-E		
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<input type="radio"/> 288-0558		
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<input type="radio"/> 961-66-6444		
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IMPORTUNA

JAMES

Easy Navigation, quick access to common issues

Search Driver By

Last Name

SSN

Search

Reset

Easy Forms – Important Details

License Information

Type	Class	State	Number	Link to Owner/Vendor: (by ID/Name)
C ▼	D ▼	GA ▼	GA123456	<input type="text"/> ▼ <input type="text"/> ▼
Expiration Date			Location	Independent Contractor?
5/21/2009 			ABC TRUCKING COMPANY	<input type="checkbox"/> Yes
Company ID Issued?			Company ID Number	
<input type="checkbox"/> Yes			<input type="text"/>	
Annual Review Date		Last Annual Review Date		Medical Expiration Date
10/1/2004 		10/19/2004 		10/14/2004 
Initial Substance Testing Date		Last Drug Test Date		Last Alcohol Test Date
8/5/2002 		11/17/2003 		11/17/2003 
Cert. of Violations			MVR Review Date	
8/24/2005 			8/23/2005 	

Training Events & Reminders

Edit Employees Training Summary

Social Security # 555-44-3333

Name Buck New

Check	Training Topic	Date Last Done	Recurring Event?	Date Next Due
<input type="checkbox"/>	Company Orientation Package	9/17/2002 	<input type="checkbox"/>	
<input checked="" type="checkbox"/>	H.R. and Benefits Overview	9/17/2002 	<input type="checkbox"/>	
<input checked="" type="checkbox"/>	FMCSR Review	8/24/2004 	<input checked="" type="checkbox"/>	8/24/2005 
<input checked="" type="checkbox"/>	Substance Abuse Training (annual refresher)	8/24/2004 	<input type="checkbox"/>	
<input type="checkbox"/>	HazMat Training	8/24/2004 	<input checked="" type="checkbox"/>	8/24/2004 
<input checked="" type="checkbox"/>	Hours of Service	9/27/2002 	<input checked="" type="checkbox"/>	9/27/2004 
<input checked="" type="checkbox"/>	Defensive Driving Course		<input type="checkbox"/>	
<input type="checkbox"/>	Smith System		<input type="checkbox"/>	
<input type="checkbox"/>	Other Driver Training Review Course		<input type="checkbox"/>	

Tracking Events

Employee Events List

Social Security No: 555-44-3333

Name: New Buck

[Home](#)

[Back](#)

[Driver Main Page](#)

[Add](#)

[Edit](#)

Current Sorting Status: order by [date]

▲ Event No. ▼	▲ Date ▼	▲ Time ▼	▲ Code ▼	▲ Description ▼
○ E0012959	6/17/2004	1601-1700	ACC05	ACCIDENT IMPROPER PASSING/LANE CHANGE
○ E0012958	8/17/2004	1301-1400	SUS01	SUSPENSION SPED VIOLATIONS
○ E0013258	9/17/2004	1401-1500	LTR08	WARNING LETTER LOG FALSIFICATION
⊙ E0013259	9/17/2004	1001-1100	VIO32	COMPANY VIOLATION LOG FALSIFICATION

DQF Checklist

No.	Description	Documents	N/A	Local	Corp
Application					
1.0	Driver application for employment; use most current form.	upload		<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.1	Must answer all questions in general information area. Driver must explain if answer is yes, match to background investigations.	upload		<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.2	Must have three years of residential history.	upload		<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.3	At least three years of work history.	upload		<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.4	Complete address and telephone numbers of previous employers.	upload		<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.5	License Information - Three year MVR history from all states license was held. Is current license from state of residence? Required within 30 days if not currently held. Does employee/driver maintain only one license only?	upload		<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.6	Must disclose accidents in previous three years (complete all information requested). If none, should write "none." Compare to MVR and information from previous employers.	upload		<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.7	Disclose all non-parking violations in previous three years (complete all information requested.) If none, should write "none." Compare to MVR and information from previous employers.	upload		<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.8	Background investigation must include, three years previous employment, previous two years drug/alcohol testing information as required by FMCSR.	upload		<input checked="" type="checkbox"/>	<input type="checkbox"/>
Medical Exam					

We can store uploaded, scanned documents

Take a Tour

- We have a demonstration system set up
- ID = demo
- Password = demo
- Will allow you to browse around, but no reports will be generated or sent to you
- We can walk you through the system in under 20 minutes, too!

Paul Farrell @ 888-603-6987

OSCER Interactive Report



Company:	ABC INSURANCE
Division:	DIVISION 01
Region:	B01-MASSACHUSETTS
Location:	ABC TRUCKING COMPANY

Today's Date: 10/13/2004
Select Report Date: 10/13/2004
Home

Driver Qualification Statistic				
Issue	Within Next 60 Days	Within Next 30 Days	Within Next 14 Days	Potentially Expired
License Expirations	2	7	2	2
Annual Review	7	5	0	4
Medical Review	7	4	1	3
Total Issue	16	16	3	9

Qualification Checklist (Not fully checked)		
Number of Drivers	# Of Driver With All Items Checked	# Of Driver With Items Not Fully Checked
22	11	11

Pending Training Events (30 days until expiration)	
Number of Drivers (at least one event)	Number of Events
10	18

Number of Events Recently Added (last 10 days)
2

Number of Vehicles Inspection Due (in 30 days)
1

OSCER Interactive Report - License Expirations



Company:	ABC INSURANCE
Division:	DIVISION 01
Region:	B01-MASSACHUSETTS
Location:	ABC TRUCKING COMPANY

Today's Date: 10/13/2004	
Select Report Date: 10/13/2004	
Home	Refresh
Back to Interactive Report Main Page	

Driver License Expiration							
	Status	▲ First Name ▼	▲ Last Name ▼	▲ Exp. Date ▼	▲ Location ▼	▲ Region ▼	▲ Division ▼
Edit	PE	James Jr.	Smythe	10/1/2004	ABC TRUCKING COMPANY	B01-MASSACHUSETTS	DIVISION 01
Edit	PE	GERALD	KRUMIN	10/3/2004	ABC TRUCKING COMPANY	B01-MASSACHUSETTS	DIVISION 01
Edit	15	SAMUEL	MARTIN	10/20/2004	ABC TRUCKING COMPANY	B01-MASSACHUSETTS	DIVISION 01
Edit	15	DENNIS	UZZELL	10/27/2004	ABC TRUCKING COMPANY	B01-MASSACHUSETTS	DIVISION 01
Edit	30	DEAN	FAHRION	10/30/2004	ABC TRUCKING COMPANY	B01-MASSACHUSETTS	DIVISION 01
Edit	30	WILL	MCPAUL	10/30/2004	ABC TRUCKING COMPANY	B01-MASSACHUSETTS	DIVISION 01
Edit	30	joe	smith	11/1/2004	ABC TRUCKING COMPANY	B01-MASSACHUSETTS	DIVISION 01
Edit	30	CLYDE	TUCKER JR.	11/4/2004	ABC TRUCKING COMPANY	B01-MASSACHUSETTS	DIVISION 01
Edit	30	Albert	Test	11/5/2004	ABC TRUCKING COMPANY	B01-MASSACHUSETTS	DIVISION 01
Edit	30	Jian	Wang	11/5/2004	ABC TRUCKING COMPANY	B01-MASSACHUSETTS	DIVISION 01
Edit	30	HOWARD	EDEN	11/8/2004	ABC TRUCKING COMPANY	B01-MASSACHUSETTS	DIVISION 01
Edit	60	THOMAS	RYAN	12/4/2004	ABC TRUCKING COMPANY	B01-MASSACHUSETTS	DIVISION 01
Edit	60	FRANK	SNOW	12/5/2004	ABC TRUCKING COMPANY	B01-MASSACHUSETTS	DIVISION 01
Total # of Drivers: 13				In PE: 2	In 15: 2	In 30: 7	In 60: 2

Online Safety and Compliance Electronic Reports System (O.S.C.E.R.)

Edit Employees				
Social Security #		201-22-2345		
		<input type="button" value="Update"/>	<input type="button" value="Close"/>	
Type	Status	Last Name	First Name	
DOT/CDL	A	Smythe	James Jr.	
Address				
City				
State				
Zip Code			Email	
Phone			Beeper	
Mobile Number				
Credit Card #1		Credit Card #2		
Date of Birth				
Date Hired				
Date of Departure				
Reason for Leaving				
Rehire?		<input type="checkbox"/>		
Special Forms				
Driver Code			English	
License Information				
Type	Class	State	Number	Link to Owner/Vendor: (by ID/Na
		AK		
Expiration Date		Location		Independent Contract
10/1/2004 		ABC TRUCKING COMPANY		<input checked="" type="checkbox"/> Yes
Company ID Issued?		Company ID Number		
<input type="checkbox"/> Yes				
Annual Review Date		Last Annual Review Date		Medical Expiration Da
10/1/2004 		10/1/2003 		10/1/2004 
Initial Substance Testing Date		Last Drug Test Date		Last Alcohol Test Dat

					
Cert. of Violations		MVR Review Date			
					
Endorsements					
<input type="checkbox"/> Hazardous Materials		<input type="checkbox"/> Passenger		<input type="checkbox"/> Double and Triple Trailers	
<input type="checkbox"/> Commercial Restriction		<input type="checkbox"/> Tanker		<input type="checkbox"/> Tank and Hazmat Materials (Combined)	
Medical Restrictions		<input type="checkbox"/> May require medical evaluation every six months			
Insurance Information					
Contractor's Occupational Accident Coverage					
Policy #		Expiration Date		Limits	Provider
					
Remarks					
<input type="button" value="Update"/> <input type="button" value="Close"/>					