

Our company, TriCoastal Air, is a Part 135 on-demand air cargo carrier. The two Lear 35As that we operate in our fleet are capable of exceeding the 180 minute range. Compliance with this rule is estimated at \$150,000 per aircraft or for 2 aircraft \$300,000 not including the cost of pilot training that will be additional. Although there may be a possible payback in terms of monies saved from fuel stops avoided over a ten year period, our company simply does not have the financial resources today for the upfront investment in order to comply with this proposed rule due to the economic state of the industry following 9/11. Due to the fact that operators in our segment of the on-demand industry operate much older aircraft, banks are unwilling to finance these types of transactions. Keeping in mind that compliance with DRVSM presents the same type of financial issues for operators in this segment of the industry, an investment that the banks are unwilling to finance due to the value of the asset, these continuous and costly regulations are going to drive operators out of the business. Bruce L. Marshall Business Manager TriCoastal Air, Inc. 11777 West Airport Service Road Swanton, OH 43558 (419)861-6704 bmarshall@grandaire.com